



Doman Building Materials Group Ltd. Unaudited Interim Condensed Consolidated Financial Statements

June 30, 2022 (in thousands of Canadian dollars)



Interim Condensed Consolidated Statements of Financial Position (Unaudited) *The accompanying notes are an integral part of these consolidated financial statements.*

		As at June 30, 2022	As at December 31, 2021
(in thousands of Canadian dollars)	Notes	\$	\$
Assets			
Current assets			
Cash		3,020	2,333
Trade and other receivables	5	329,372	213,132
Income taxes receivable		2,049	2,036
Inventories	6	418,254	405,667
Prepaid expenses and deposits		12,344	13,181
		765,039	636,349
Non-current assets			
Property, plant and equipment	7	145,404	151,808
Right-of-use assets	8	145,093	151,954
Timber	9	47,800	47,697
Deferred income tax assets		3,114	3,390
Intangible assets	10	154,941	162,538
Goodwill	11	387,043	382,370
Other assets		1,587	2,057
		884,982	901,814
Total assets		1,650,021	1,538,163
Liabilities			
Current liabilities			
Cheques issued in excess of funds on deposit		9,680	3,034
Trade and other payables		174,570	156,696
Performance bond obligations	12	10,528	11,233
Dividends payable	15	12,157	12,137
Income taxes payable		6,752	10,823
Current portion of loans and borrowings	13	2,667	3,681
Current portion of lease liabilities	8	20,508	20,041
		236,862	217,645
Non-current liabilities		,	,
Loans and borrowings	13	713,515	665,332
Lease liabilities	8	132,504	138,582
Reforestation and environmental	-	1,851	3,389
Deferred income tax liabilities		15,364	11,723
Retirement benefit obligations	14	2,636	3,783
		865,870	822,809
Total liabilities		1,102,732	1,040,454
Equity		, - , -	,, -
Common shares	15	584,056	583,086
Contributed surplus		11,133	11,317
Foreign currency translation		20,110	10,747
Deficit		(68,010)	(107,441)
		547,289	497,709
Total liabilities and equity		1,650,021	1,538,163
Commitments and contingencies	8,24		
Subsequent events	15		



Interim Condensed Consolidated Statements of Earnings and Comprehensive Earnings (Unaudited) The accompanying notes are an integral part of these consolidated financial statements.

	Thr	ee months en	ided June 30,	Six months ended June 30,		
(in thousands of Canadian dollars except		2022	2021	2022	2021	
per share and share amounts)	Notes	\$	\$	\$	\$	
Revenue	20,21	870,723	756,824	1,722,023	1,276,750	
Cost of sales		768,013	625,624	1,486,706	1,055,152	
Gross margin from operations		102,710	131,200	235,317	221,598	
Expenses						
Distribution, selling and administration		50,607	35,970	105,115	66,346	
Depreciation and amortization	7,8,10	16,369	11,940	32,587	22,275	
		66,976	47,910	137,702	88,621	
Operating earnings		35,734	83,290	97,615	132,977	
Finance costs	16	9,579	6,480	17,970	10,059	
Acquisition costs	4	-	3,590	-	3,590	
Other loss	18	-	1,270	-	1,270	
Earnings before income taxes		26,155	71,950	79,645	118,058	
Provision for (recovery of) income taxes						
Current income tax		4,993	24,385	13,372	36,611	
Deferred income tax (recovery)		413	(5,523)	3,496	(5,798)	
		5,406	18,862	16,868	30,813	
Net earnings		20,749	53,088	62,777	87,245	
Other comprehensive income (loss) Exchange differences on translation of						
foreign operations ⁽¹⁾		17,568	1,935	9,363	(1,248)	
Net actuarial gain (loss) from pension and		,	,	-,	()	
other benefit plans ⁽²⁾		194	(2)	907	1,783	
Comprehensive earnings		38,511	55,021	73,047	87,780	
Net earnings per share						
Basic		0.24	0.64	0.72	1.09	
Diluted		0.24	0.64	0.72	1.08	
Weighted average number of shares						
Basic		86,829,258	82,738,271	86,796,038	80,374,152	
Diluted		86,853,661	82,793,476	86,820,441	80,429,357	

1. Item that may be reclassified to earnings in subsequent periods.

2. Item that will not be reclassified to earnings.



Interim Condensed Consolidated Statements of Changes in Equity (Unaudited) *The accompanying notes are an integral part of these consolidated financial statements.*

	Common	abaraa	Contributed	Foreign currency	Deficit	Total
(in thousands of Canadian dollars	Common	snares	surplus	translation	Deficit	lotal
except share amounts)	#	\$	\$	\$	\$	\$
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As at December 31, 2021	86,694,158	583,086	11,317	10,747	(107,441)	497,709
Shares issued pursuant to:						
Restricted Equity Common Share Plan	45,000	352	(352)	-	-	-
Employee Common Share Purchase Plan	96,034	632	-	-	-	632
Transaction costs on issue of shares, net of						
deferred income tax	-	(14)	-	-	-	(14)
Share-based compensation charged to						
Operations	-	-	223	-	-	223
Reversal of accrued dividends on unvested						
restricted shares	-	-	(55)	-	55	-
Dividends	-	-	-	-	(24,308)	(24,308)
Comprehensive earnings for the period	-	-	-	9,363	63,684	73,047
As at June 30, 2022	86,835,192	584 056	11,133	20,110	(68,010)	547,289
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As at December 31, 2020	77,935,719	499,597	11,150	266	(170,430)	340,583
Shares issued pursuant to:						
Public offering of common shares	8,625,000	86,250	-	-	-	86,250
Restricted Equity Common Share Plan	5,182	45	(45)	-	-	-
Employee Common Share Purchase Plan	61,036	393	-	-	-	393
Transaction costs on issue of shares, net of						
deferred income tax	-	(3,697)	-	-	-	(3,697)
Share-based compensation charged to						
operations	-	-	114	-	-	114
Accrued dividends on unvested restricted						
shares	-	-	15	-	(15)	-
Dividends	-	-	-	-	(22,874)	(22,874)
Comprehensive (loss) earnings for the period	-	-	-	(1,248)	89,028	87,780
As at June 30, 2021	86,626,937	582,588	11,234	(982)	(104,291)	488,549



Interim Condensed Consolidated Statements of Cash Flows (Unaudited) The accompanying notes are an integral part of these consolidated financial statements.

		Three months ended June 30,		Six mor	nths ended June 30,
		2022	2021	2022	2021
(in thousands of Canadian dollars)	Notes	\$	\$	\$	\$
Operating activities					
Net earnings for the period		20,749	53,088	62,777	87,245
Items not affecting cash:					
Provision for income taxes		5,406	18,862	16,868	30,813
Depreciation and amortization	7,8,10	16,369	11,940	32,587	22,275
Other		(1,877)	1,382	(889)	716
Income taxes paid		(1,894)	(12,177)	(17,446)	(27,768)
Interest paid on loans and borrowings		(12,787)	(3,332)	(14,242)	(4,652)
Finance costs	16	9,579	6,480	17,970	10,059
Cash flows from operating activities before		~~ ~ ~ ~	70.040		440.000
changes in non-cash working capital	40	35,545	76,243	97,625	118,688
Changes in non-cash working capital	19	79,569	(58,740)	(107,557)	(256,319)
Net cash flows provided by (used in) operating activities		115,114	17,503	(9,932)	(137,631)
Financing activities Shares issued, net of transaction costs	15	(14)	81,185	618	81,578
Dividends paid	15	(12,151)	(12,479)	(24,288)	(21,831)
Payments of lease liabilities, including interest	8	(6,059)	(5,768)	(12,151)	(11,612)
Issuance of unsecured notes	13	(0,000)	325,000	(12,101)	325,000
Net (repayments) advances on loans and borrowings	10		020,000		020,000
(excluding unsecured notes)		(84,673)	110,320	40,855	277,659
Financing costs on loans and borrowings		-	(7,700)	-	(7,709)
Net cash flows (used in) provided by financing activities		(102,897)	490,558	5,034	643,085
Investing activities					
Business acquisitions	4	-	(498,326)	-	(498,326)
Purchase of property, plant and equipment	7	(1,745)	(722)	(3,964)	(2,181)
Proceeds from disposition of property, plant and equipment	t	980	498 [´]	1,043	639
Net cash flows used in investing activities		(765)	(498,550)	(2,921)	(499,868)
Increase (decrease) in cash and cash equivalents		11,452	9,511	(7,819)	5,586
Foreign exchange difference		2,541	1,199	1,860	(759)
Cash and cash equivalents - beginning of period		(20,653)	(10,815)	(701)	(4,932)
Cash and cash equivalents - end of period		(6,660)	(105)	(6 660)	(105)
vasir and vasir equivalents • end of period		(0,000)	(103)	(6,660)	(105



1. NATURE OF OPERATIONS

Doman Building Materials Group Ltd. (the "Company") (formerly, "CanWel Building Materials Group Ltd.") was incorporated in 2009 under the Business Corporations Act (British Columbia). On May 11, 2010, the Company was continued under the laws of Canada pursuant to section 187 of the Canada Business Corporations Act. The Company has limited liability, with its shares publicly listed on the Toronto Stock Exchange ("TSX"). The Company's head office is located at Suite 1600 – 1100 Melville Street, Vancouver, British Columbia. The Company's operations commenced in 1989.

The Company operates through its wholly owned subsidiaries, distributing various building materials, as well as producing and treating lumber and providing other value-add services across Canada and in the United States ("US").

2. BASIS OF PRESENTATION AND STATEMENT OF COMPLIANCE

a) Statement of compliance

These unaudited Interim Condensed Consolidated Financial Statements have been prepared in accordance with International Accounting Standard ("IAS") 34, *Interim Financial Reporting*, on a basis consistent with the accounting policies disclosed in the Company's audited Annual Consolidated Financial Statements for the year ended December 31, 2021.

These unaudited Interim Condensed Consolidated Financial Statements were authorized for issuance on August 4, 2022 by the Board of Directors of the Company.

b) Basis of presentation

These unaudited Interim Condensed Consolidated Financial Statements include the accounts of the Company and its subsidiaries. The notes presented in these unaudited Interim Condensed Consolidated Financial Statements include in general only significant changes and transactions occurring since the Company's last year-end, and are not fully inclusive of all disclosures required by International Financial Reporting Standards ("IFRS") for annual financial statements. These unaudited Interim Condensed Consolidated Financial Statements should be read in conjunction with the Company's audited Annual Consolidated Financial Statements, including the notes thereto, for the year ended December 31, 2021.

c) Functional and presentation currency

These unaudited Interim Condensed Consolidated Financial Statements are presented in Canadian dollars, which is the Company's functional currency. All financial information presented in Canadian dollars has been rounded to the nearest thousand, except common share volumes and per share amounts.



3. SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies as disclosed in the Company's audited Annual Consolidated Financial Statements for the year ended December 31, 2021 have been consistently applied to all periods in the preparation of these unaudited Interim Condensed Consolidated Financial Statements unless otherwise stated below.

Changes in accounting standards

Effective January 1, 2022, the Company adopted amendments to IAS 37, *Provisions, contingent liabilities and contingent assets* ("IAS 37").

Amendments to IAS 37 specify which costs should be included in determining the cost of fulfilling a contract for the purpose of assessing whether the contract is onerous. The amendments apply to contracts existing at the date when the amendments are first applied. At the date of initial application, the cumulative effect of applying the amendments is recognized as an opening balance adjustment to retained earnings or other components of equity, as appropriate. The comparative figures are not restated.

The adoption of IAS 37 did not have an impact on these unaudited Interim Condensed Consolidated Financial Statements.

4. BUSINESS ACQUISITIONS

Hixson Acquisition

On June 4, 2021, the Company completed the acquisition of certain assets of the Hixson Lumber Sales group of companies ("Hixson") (the "Hixson Acquisition"), a leading wholesaler and manufacturer of lumber and treated lumber, operating in the Central United States.

Total purchase consideration comprised of US\$408,000, on a cash-free and debt-free basis. The foreign exchange rate used to translate the purchase price consideration and fair values of assets acquired was based on the exchange rate as at the date of the Hixson Acquisition.

The Company engaged an independent valuations expert to assist with the determination of estimated fair value for acquired property, plant and equipment. The valuation model used consisted of a market comparison technique and cost technique which considers market prices for similar assets when they are available, and depreciated replacement cost when they are not. Depreciated replacement cost reflects adjustments for physical deterioration as well as functional and economic obsolescence. The key assumptions used in the estimation of depreciated replacement cost are the asset's estimated replacement cost at the time of acquisition and estimated remaining useful life.

The Company applied the multi-period excess earnings method in determining the fair value of the customer list intangible asset recognized on acquisition. The multi-period excess earnings method considers the present value of incremental after-tax cash flows expected to be generated by the customer relationships after deducting contributory asset charges. The key assumptions used in applying this valuation technique include: the forecasted revenues relating to Hixson's existing customers at the time of acquisition; the forecasted attrition rates relating to these customers; forecasted operating margins; and the discount rate.



Details of the fair value of the consideration transferred and the fair value of the identifiable assets at the date of the above noted acquisition were as follows (in thousands of Canadian dollars):

	Notes	2021 \$
Fair value of purchase consideration		
Cash consideration		493,802
Fair value of assets acquired		
Inventory		85,083
Property, plant and equipment		85,385
Intangible assets (customer lists)		127,928
Intangible assets (brand)		3,683
Right-of-use assets		283
Total identifiable net assets at fair value		302,362
Goodwill arising on acquisition		191,440
Assets acquired		493,802

Goodwill recognized is primarily attributed to expected synergies arising from the Hixson Acquisition and the expertise and reputation of the assembled management and workforce. Goodwill is expected to be deductible for US income tax purposes.

From the date of the Hixson Acquisition to June 30, 2022, the acquired business contributed \$1,219,198 of revenue and \$14,521 in net earnings to the Company's consolidated results.

L.A. Lumber Acquisition

On June 22, 2021, the Company completed the acquisition of certain assets of Fontana Wood Preserving, Inc. and Fontana Wholesale Lumber, Inc. (through the Company's wholly owned subsidiary, and now doing business as, L.A. Lumber Treating, Ltd. "L.A. Lumber") (the "L.A. Lumber Acquisition").

The foreign exchange rate used to translate the purchase price consideration and fair values of assets acquired and liabilities assumed was based on the exchange rate as at the date of the acquisition.

The purchase price was allocated to inventory, property, plant and equipment, right-of-use assets and lease liabilities, and goodwill, which was primarily attributable to the expected synergies arising from the L.A. Lumber Acquisition and the expertise and reputation of the assembled management and workforce. Goodwill is expected to be deductible for US income tax purposes.

The purchase price and the impact on net earnings and revenue related to the L.A. Lumber Acquisition was not material to the Company.



5. TRADE AND OTHER RECEIVABLES

The Company's trade and other receivables arise primarily from sales of lumber and building materials to customers. These are summarized as follows:

	June 30, 2022	December 31, 2021
	\$	\$
Trade receivables	318,192	202,825
Allowance for doubtful accounts	(820)	(991)
Net trade receivables	317,372	201,834
Other receivables	12,000	11,298
Total trade and other receivables	329,372	213,132

The aging analysis of trade and other receivables was as follows:

	June 30, 2022	December 31, 2021
	\$	\$
Neither past due nor impaired	277,313	202,593
Past due but not impaired:		
Less than 1 month	30,101	5,134
1 to 3 months	15,317	4,940
3 to 6 months	6,641	465
Total trade and other receivables	329,372	213,132

Activity in the Company's provision for doubtful accounts was as follows:

	\$
Balance at December 31, 2021	991
Accruals and adjustments during the period	(144)
Accounts written off	(36)
Foreign exchange difference	9
Balance at June 30, 2022	820



6. INVENTORIES

	June 30, 2022 \$	December 31, 2021 \$
Inventories held for resale	342,879	335,131
Inventories held for processing	75,375	70,536
	418,254	405,667

7. PROPERTY, PLANT AND EQUIPMENT

	Land \$	Buildings, leasehold improvements and roads \$	Machinery, automotive and other equipment \$	Computer equipment and systems development \$	Total \$
Cost					
Cost at December 31, 2021	36,305	37,189	151,876	6,067	231,437
Additions		640	2,931	393	3,964
Disposals	-	(167)	(4,273)	(143)	(4,583)
Foreign exchange difference	85	203	1,563	9	1,860
Cost at June 30, 2022	36,390	37,865	152,097	6,326	232,678
Accumulated depreciation Accumulated depreciation at December 31, 2021 Depreciation	-	10,630 1,341	64,142 9.960	4,857 128	79,629 11,429
Disposals	-	(167)	(3,768)	(143)	(4,078)
Foreign exchange difference	-	17	273	4	294
Accumulated depreciation at June 30, 2022	-	11,821	70,607	4,846	87,274
Net book value at December 31, 2021	36,305	26,559	87,734	1,210	151,808
Net book value at June 30, 2022	36,390	26,044	81,490	1,480	145,404



8. RIGHT-OF-USE ASSETS AND LEASE LIABILITIES

The Company enters into various leases for the operation of its business, including distribution facilities, treatment plant facilities, computer equipment, light vehicles, forklifts and other equipment as required to operate efficiently.

Right-of-use assets

	Facilities ⁽¹⁾ \$	Machinery, Automotive and other equipment ⁽²⁾ \$	Computer equipment \$	Total \$
Balance at December 31, 2021	140,080	11,728	146	151,954
Additions	469	1,584	46	2,099
Modifications and remeasurements	1,013	32	-	1,045
Amortization	(8,736)	(2,329)	(65)	(11,130)
Disposals	-	(257)	-	(257)
Foreign exchange movements	1,252	128	2	1,382
Balance at June 30, 2022	134,078	10,886	129	145,093

Lease liabilities

	Facilities ⁽¹⁾ \$	Machinery, Automotive and other equipment ⁽²⁾ \$	Computer equipment \$	Total \$
Balance at December 31, 2021	146,275	12,202	146	158,623
Additions	469	1,584	46	2,099
Modifications and remeasurements	1,013	32	-	1,045
Disposals	-	(259)	-	(259)
Finance costs	1,998	186	2	2,186
Lease payments	(9,682)	(2,399)	(70)	(12,151)
Foreign exchange movements	1,336	131	2	1,469
Balance at June 30, 2022	141,409	11,477	126	153,012
Less: current portion	(15,898)	(4,544)	(66)	(20,508)
	125,511	6,933	60	132,504

1. Includes agreements related to distribution, wood treatment, manufacturing and office facility leases.

2. Includes forklifts, light vehicles and other heavy equipment leases.



165,975

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) for the three and six months ended June 30, 2022 and 2021 *(in thousands of Canadian dollars)*

Lease commitments

Future undiscounted payments due under the terms of all agreements, including these leases, are as follows (including certain leases with related parties, as disclosed in Note 17):

ending December 31	
Remainder of 2022	13,412
2023	25,832
2024	22,13
2025	16,899
2026	12,498
Thereafter	75,199

9. TIMBER

	\$
Balance at December 31, 2021	47.697
Reforestation provision on harvested land	177
Harvested timber transferred to inventory in the period	(764)
Change in fair value	690
	17.000
Balance at June 30, 2022	47,800

The Company's private timberlands comprise an area of approximately 45,983 hectares ("ha") of land as at June 30, 2022 (2021 - 45,983 ha) with standing timber consisting of mixed-species softwood forests.



10. INTANGIBLE ASSETS

	US	Value-added		
	operations	services	Total	
	\$	\$	\$	
Cost				
Cost at December 31, 2021	190,740	9,989	200,729	
Foreign exchange difference	3,130	-	3,130	
Cost at June 30, 2022	193,870	9,989	203,859	
Accumulated amortization				
Accumulated amortization at December 31, 2021	34,752	3,439	38,191	
Amortization	9,526	502	10,028	
Foreign exchange difference	699	-	699	
Accumulated amortization at June 30, 2022	44,977	3,941	48,918	
Net intangible assets at December 31, 2021	155,988	6,550	162,538	
Net intangible assets at June 30, 2022	148,893	6,048	154,941	

11. GOODWILL

	Canadian operations \$	US operations \$	Value-added services \$	Total \$
Balance at December 31, 2021	62,624	284,399	35,347	382,370
Foreign exchange difference	-	4,673	-	4,673
Balance at June 30, 2022	62,624	289,072	35,347	387,043



12. PERFORMANCE BOND OBLIGATIONS

The Company assumes performance bond obligations related to certain construction projects. Proceeds temporarily received by the Company in excess of payments with respect to outstanding projects' performance bonds are outlined below.

	June 30, 2022 \$	December 31, 2021 \$
Funds received on bonding obligations ⁽¹⁾	76,627	73,619
Payments made on bonding obligations ⁽¹⁾	(66,493)	(62,799)
Receipts in excess of payments	10,134	10,820
Provision for loss on bonds	394	413
	10,528	11,233

1. Funds received and disbursed, from contract commencement to reporting date.

Activity in the Company's performance bond obligations was as follows:

	\$
Balance at December 31, 2021	11,233
Net payments on bonding obligations during the period	(852)
Change in provision for loss on bonds	(26)
Foreign exchange difference	173
Balance at June 30, 2022	10.528

Total gross bonding contracts on all outstanding projects at June 30, 2022 were \$113,532 (December 31, 2021 - \$115,433).

The Company manages risk associated with exposure to loss on these performance bond obligations through rigorous underwriting practices which include reviewing construction estimates, evaluating contractors' experience and financial condition, managing bond proceeds assigned to the Company, and obtaining security or personal guarantees from contracted parties for certain performance bond obligations.



13. LOANS AND BORROWINGS

	June 30, 2022						December	[.] 31, 2021
	Face value	Carrying amount	Current portion	Non- current portion	Face value	Carrying amount	Current portion	Non- current portion
	\$	\$	\$	\$	\$	\$	\$	\$
2026 Unsecured notes ⁽¹⁾	325,000	318,896	-	318,896	325,000	318,109	-	318,109
2023 Unsecured notes ⁽²⁾	60,000	59,118	-	59,118	60,000	58,772	-	58,772
Revolving loan facility	323,638	322,268	-	322,268	275,576	273,931	-	273,931
Non-revolving term loan	16,125	15,900	2,667	13,233	17,458	17,187	2,667	14,520
Promissory notes	-	-	-	-	1,014	1,014	1,014	-
	724,763	716,182	2,667	713,515	679,048	669,013	3,681	665,332

1. Non-publicly traded, with a maturity date of May 15, 2026 and interest rate at 5.25%, payable semi-annually ("2026 Unsecured Notes").

2. Publicly traded on the TSX under the symbol DBM.NT.A. Maturity date is October 9, 2023 with interest rate of 6.375%, payable semiannually ("2023 Unsecured Notes").

The terms and conditions of the revolving loan facility are consistent with those disclosed in Note 15 to the 2021 audited Annual Consolidated Financial Statements unless otherwise stated below.

The Company was not in breach of any of its covenants during the period ended June 30, 2022.

During the three and six months ended June 30, 2022, certain drawings under the Revolving loan facility were designated as a hedge against the Company's investment in its US operations and an unrealized foreign exchange loss of \$5,223 was recognized in Foreign currency translation in Other comprehensive income.

Private placement of senior unsecured notes

On May 10, 2021, the Company completed a private placement offering of senior unsecured notes (the "2026 Unsecured Notes") denominated in principal amounts of one thousand dollars, resulting in gross proceeds of \$325,000. The offering was underwritten by a syndicate of underwriters led by Stifel Nicolaus Canada Inc., and including National Bank Financial Inc. and RBC Dominion Securities Inc.

The 2026 Unsecured Notes accrue interest at the rate of 5.25% per annum, payable on a semi-annual basis, maturing on May 15, 2026. Cash proceeds raised from the 2026 Unsecured Notes, net of issuance costs, were used for reducing the Company's existing loans and borrowings.

Amendment of revolving loan facility

On June 4, 2021, the Company amended its existing revolving loan facility. The maximum credit available was increased from \$360,000 to \$500,000. The maturity date of December 6, 2024 remained unchanged.



14. PENSIONS AND OTHER POST-RETIREMENT BENEFITS

Total net benefit expense of the Company's pension and post-retirement benefit plans for the quarter ended June 30, 2022 was \$526 (2021 - \$525) and for the six-month period ended June 30, 2022 was \$1,016 (2021 - \$1,005). These expenses have been included in distribution, selling and administration costs and finance costs in the unaudited Interim Condensed Consolidated Statement of Earnings.

The table below reflects liabilities related to employee future benefit plans.

	June 30, 2022	December 31, 2021	
	\$	\$	
Pension benefit plan	882	1,701	
Other benefit plans	1,754	2,082	
	2,636	3,783	

Further information about these plans is disclosed in Note 16 to the 2021 audited Annual Consolidated Financial Statements.

Annuity contract

During the three and six months ended June 30, 2022, the Company purchased an annuity buy-in for plan retirees for \$3,915 through its defined benefit pension plan. Future cash flows from the annuity will match the amount and timing of benefits payable under the plan, substantially mitigating the exposure to future volatility in the related pension obligation. An actuarial loss of \$157 relating to the purchase was recognized in other comprehensive income (loss), reflecting the difference between the annuity buy-in rate (which is comparable to solvency rates) compared to the discount rate used to value the obligations on a going concern basis.

15. SHARE CAPITAL

The authorized capital of the Company consists of an unlimited number of common and preferred shares with no par value.

Public offering of common shares

On May 11, 2021, the Company completed a public offering of 7,500,000 common shares, by way of a short form prospectus, at a price of \$10.00 each for gross proceeds of \$75,000, with an underwriters' option to purchase up to an additional 1,125,000 common shares at the same price (the "Option") (collectively, the "Public Offering"). The entire Option was exercised and the aggregate gross proceeds were \$86,250. The Public Offering was pursuant to a bought deal underwritten by a syndicate of underwriters led by Stifel Nicolaus Canada Inc. and National Bank Financial Inc.

Cash proceeds raised from the Public Offering, net of issuance costs, were used for reducing the Company's existing loans and borrowings.



Normal Course Issuer Bid ("NCIB")

On November 24, 2021, the Company renewed its NCIB with respect to its common shares. Under the terms of the NCIB, the Company may purchase for cancellation up to an authorized number of common shares over a twelve-month period. Shares acquired will be at the market price of the shares at the time of acquisition.

Since the inception of the NCIB, the Company's NCIB activity was as follows:

Effective period	Authorized #	Repurchased #	Expired #	Remaining authorized #
November 26, 2018 - November 25, 2019	6,085,605	142,200	5,943,405	-
November 26, 2019 - November 25, 2020	5,995,340	-	5,995,340	-
November 26, 2020 - November 25, 2021	5,972,461	-	5,972,461	-
November 26, 2021 - November 25, 2022	6,825,000	-	-	6,825,000
As at June 30, 2022		142,200	17,911,206	6,825,000

Upon the cancellation of the common shares, the difference between the consideration paid for the repurchased shares and the average carrying value of the common shares is credited to contributed surplus.

Restricted Equity Common Share Plan ("RECSP")

Outstanding Restricted Stock Units ("RSUs") pursuant to the RECSP are as follows:

	Six months ended June		
	2022	2021	
	#	#	
Balance at January 1	57,242	53,424	
Granted	24,403	5,182	
(Reversal of) RSUs earned as notional dividends	(12,242)	1,781	
Vested and converted to common shares during the period	(45,000)	(5,182)	
Balance at June 30	24,403	55,205	

Compensation expense in respect of RSUs for the quarter ended June 30, 2022 was \$188 (2021 - \$79) and for the six-month period to date was \$223 (2021 - \$114). The balance of the RSUs at June 30, 2022 is related to accrued compensation expense for the first half of 2022, and was converted to common shares in July 2022.

Employee Common Share Purchase Plan ("ECSPP")

For the quarter ended June 30, 2022, the Company issued no common shares from treasury (2021 - nil) and for the six-month period to date the Company has issued 96,034 (2021 - 61,036) common shares from treasury for gross proceeds of \$632 (2021 - \$393), pursuant to the ECSPP.

Subsequent to June 30, 2022, the Company issued 126,774 shares under the ECSPP for gross proceeds of \$682.



SECOND QUARTER REPORT 2022

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) for the three and six months ended June 30, 2022 and 2021 *(in thousands of Canadian dollars)*

Dividends

The following dividends were declared and paid by the Company:

			2022				2021	
	De		Declared		D	eclared		
	Record date	Per share \$	Amount \$	Payment date	Record date	Per share \$	Amount \$	Payment date
Quarter 1	Mar 31, 2022	0.14	12,151	Apr 14, 2022	Mar 31, 2021 ⁽¹⁾	0.16	12,479	Apr 15, 2021
Quarter 2	Jun 30, 2022	0.14	12,157	Jul 15, 2022	Jun 30, 2021	0.12	10,395	Jul 15, 2021
		0.28	24,308			0.28	22,874	
Quarter 3					Sep 30, 2021	0.12	10,402	Oct 15, 2021
Quarter 4					Dec 31, 2021	0.14	12,137	Jan 14, 2022
						0.54	45,413	

1. Includes the regular quarterly dividend of \$0.12 per share and a one-time special dividend of \$0.04 per share.

The Company is continually assessing its dividend policy in the context of overall profitability, cash flows, capital requirements, general economic conditions and other business needs. Accordingly, on November 4, 2021, the Company announced a dividend increase beginning with the dividend payable on January 14, 2022, to shareholders of record on December 31, 2021, increasing its quarterly dividend from \$0.12 to \$0.14 per share.

In addition to the regular quarterly dividends in 2021, the Company paid a one-time special dividend of \$0.04 per share on April 15, 2021, to shareholders of record at the close of business on March 31, 2021.

16. FINANCE COSTS

Finance costs include the following:

	Three months ende	ed June 30,	Six months ended June		
	2022	2021	2022	2021	
	\$	\$	\$	\$	
Loans and borrowings	7,760	4,921	14,397	7,166	
Lease liabilities	1,078	1,043	2,186	2,100	
Other	(14)	(71)	(122)	(152)	
Net cash interest	8,824	5,893	16,461	9,114	
Amortization of financing costs	727	550	1,454	871	
Interest on net defined benefit liability	28	37	55	74	
	9,579	6,480	17,970	10,059	



17. RELATED PARTY TRANSACTIONS

Transactions

The Company had transactions with related parties in the normal course of operations at amounts as agreed between the related parties as follows:

	Three months end	ed June 30,	Six months ended June 30,		
	2022 \$	2021 \$	2022 \$	2021 \$	
				<u>+</u>	
Leased distribution ⁽¹⁾ and treatment facilities ⁽²⁾	²⁾ 1,047	1,041	2,093	2,083	
Purchase of product ⁽³⁾	532	1,187	1,612	2,087	
Management fees and other ⁽⁴⁾	415	260	669	498	
Professional fees and other ⁽⁵⁾	134	336	268	470	

1. Paid to a company controlled by a member of key management personnel who is a director and officer of the Company, or a close family member of that person's family.

2. Paid to a company solely controlled by a director and officer of the Company.

3. Paid to a public company that a member of key management personnel who is a director and officer of the Company has an ownership interest in.

4. Paid to a company controlled by a member of key management personnel who is also a director and officer of the Company.

5. Paid to a company controlled by an officer of the Company.

Commitments with related parties

Future undiscounted minimum payments under the terms of the leases with companies, in which a member of key management personnel who is also a director and officer of the Company has an interest in, are as follows:

Years ending December 31	\$
Remainder of 2022	2,099
2023	4,193
2024	3,930
2025	2,455
2026	1,896
Thereafter	11,900
	26,473



Payable to related parties

As at June 30, 2022, trade and other payables include amounts due to related parties as follows:

	June 30, 2022 \$	December 31, 2021 \$
Purchase of product ⁽¹⁾	83	219
Management fees and other ⁽²⁾	35	37
Professional fees and other ⁽³⁾	282	312

1. Owing to a public company that a member of key management personnel who is a director and officer of the Company has an ownership interest in.

2. Owing to a company controlled by a member of key management personnel who is also a director and officer of the Company.

3. Owing to a company controlled by an officer of the Company.

18. FINANCIAL INSTRUMENTS

Non-derivative financial instruments

The carrying amounts of non-derivative financial instruments approximate fair value, with the exception of the following:

	June 30,	December 31, 2021		
	Carrying amount \$	Fair value \$	Carrying amount \$	Fair value \$
2026 Unsecured notes ⁽¹⁾	318,896	280,109	318,109	315,250
2023 Unsecured notes ⁽²⁾	59,118	59,400	58,772	61,800
Revolving loan facility	322,268	323,638	273,931	275,576
Non-revolving term loan	15,900	16,125	17,187	17,458

1. Non-publicly traded, with a maturity date of May 15, 2026 and interest rate at 5.25%.

2. Publicly traded on the TSX under the symbol DBM.NT.A. Maturity date is October 9, 2023 with interest rate of 6.375%.

The following methods and assumptions were used to determine the estimated fair value of each class of financial instrument:

- The fair values of cash, trade and other receivables, cheques issued in excess of funds on deposit, trade and other payables, performance bond obligations and dividends payable were comparable to their carrying amounts, given the short maturity periods.
- The fair value of the Company's publicly traded 2023 Unsecured Notes was based on the quoted active market price.
- The fair value of the Company's non-publicly traded 2026 Unsecured Notes was based on a price quoted by an independent investment brokerage.
- The fair values of the Company's revolving loan facility and non-revolving term loan approximate their carrying values as they bear interest at variable rates based on current market rates. The fair values have been estimated as the carrying values excluding unamortized financing costs.
- The fair values of the Company's promissory notes and lease liabilities approximate their carrying values as they bear interest that approximates current market rates.



SECOND QUARTER REPORT 2022

Notes to the Interim Condensed Consolidated Financial Statements (Unaudited) for the three and six months ended June 30, 2022 and 2021 (*in thousands of Canadian dollars*)

IFRS 13, *Fair Value Measurement* requires classification of financial instruments within a hierarchy that prioritizes the inputs to fair value measurement.

The three levels of the fair value hierarchy are:

- Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities;
- Level 2 Inputs other than quoted prices that are observable for the asset and liability, either directly or indirectly; and
- Level 3 Inputs that are not based on observable market data.

All of the Company's financial instruments are categorized as Level 2 fair values, with the exception of the Company's publicly traded 2023 Unsecured Notes, which are categorized as Level 1.

The expenses resulting from financial assets and liabilities recorded in net earnings are as disclosed in Note 16.

Derivative financial instruments

From time to time, the Company uses derivative financial instruments for economic hedging purposes in managing lumber price risk and foreign exchange risk through the use of futures contracts and options. Derivative instruments are measured at fair value through profit and loss with changes in fair value recorded in net earnings.

The Company held no outstanding foreign exchange contracts as at June 30, 2022 and December 31, 2021. Additionally, the Company held a nominal amount of lumber futures contracts.

During the comparative three and six months ended June 30, 2021, the Company had an outstanding foreign exchange contract to purchase US\$200,000 at an exchange rate of 1.21665, which was used as partial consideration for the Hixson Acquisition (Note 4). A loss of \$1,270 was recognized on this contract and was recorded in Other loss.

When held by the Company, these derivative financial instruments are traded through well-established financial services firms with a long history of providing trading, exchange and clearing services for commodities and currencies. As trading activities are closely monitored and restricted by senior management, including limits for a maximum number of outstanding contracts at any point in time, the risk of a material credit loss on these financial instruments is considered low.

Hedge of investment in foreign operations

Certain drawings under the Revolving loan facility were designated as a hedge against the Company's investment in its US operations. During the three and six months ended June 30, 2022, the Company recorded an unrealized foreign exchange loss of \$5,223 (2021 - loss of \$6,226), arising on revaluation of hedged foreign currency debt in Foreign currency translation in Other comprehensive income (loss) during the period.



Financial risk management

The Company's activities result in exposure to a variety of financial risks from its financial assets and financial liabilities, including risks related to credit, interest rates, currency, liquidity and wood product prices.

Financial assets include trade and other receivables, which are measured at amortized cost. Financial liabilities include cheques issued in excess of funds on deposit, trade and other payables, performance bond obligations, dividends payable, unsecured notes, revolving loan facility, non-revolving term loan, promissory notes and lease liabilities. All financial liabilities are measured at amortized cost.

The Board of Directors has overall responsibility for establishment and oversight of the Company's risk management, which seeks to minimize any potential adverse effects on the Company's financial performance.

Credit risk

Credit risk is the risk of financial loss to the Company if a customer fails to meet its contractual obligations, and arises primarily from the Company's trade and other receivables. The Company grants credit to its customers in the normal course of operations. To limit its exposure to credit risk, the Company performs ongoing evaluations of the credit quality of its customers and follows diligent credit granting and collection procedures. Purchase limits are established for each customer and are reviewed regularly.

The Company regularly reviews the collectability of its trade accounts receivable and establishes an allowance for doubtful accounts based on its best estimate of any potentially uncollectible accounts.

As at June 30, 2022, trade accounts receivable, excluding other receivables, were as follows:

	\$
Current	309,708
Past due over 60 days	8,484
Trade receivables Less: Allowance for doubtful accounts	318,192 (820)
	317,372

As at June 30, 2022, the maximum exposure to credit risk, including both trade and other receivables, was \$329,372 (December 31, 2021 - \$213,132), which represents the carrying value amount of financial instruments classified as trade and other receivables.

Interest rate risk

The Company is exposed to interest rate risk through its variable rate revolving loan facility and non-revolving term loan (Note 13). Based on the Company's average revolving loan facility and non-revolving term loan balances during the quarter ended June 30, 2022, the sensitivity of a 1% increase in interest rates would result in an approximate decrease of \$679 in quarterly net earnings.



Currency risk

Currency risk is the risk that changes in market prices of foreign exchange rates will affect the Company's earnings or the value of its holdings of financial instruments. The Company is exposed to currency risk on the US dollar components of its revolving loan facility, as well as revenues and purchase transactions that are denominated in US dollars.

As at June 30, 2022 the Company had US dollar drawings under its Revolving loan facility of US\$203,193 (December 31, 2021 - US\$205,105), which had been designated as a hedge against the Company's net investment in its foreign operations.

As at June 30, 2022, a quarterly increase of \$0.05 in the US dollar versus the Canadian dollar would have an insignificant impact on quarterly net earnings, and an increase in Other comprehensive earnings of approximately \$21,476.

Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due or at a reasonable cost. The Company manages liquidity risk by having appropriate credit facilities available at all times. In addition, the Company continuously monitors and reviews both actual and forecasted cash flows. The Company is exposed to refinancing risks as there can be no assurance that the Company will be able to secure credit on the same terms or amount when the facility expires.

Other price risk

Other price risk is defined as the potential adverse impact on net earnings and economic value due to price movement and volatilities. The Company is exposed to other price risk with respect to certain construction materials. The Company closely monitors construction materials prices.

19. CHANGES IN NON-CASH WORKING CAPITAL

Changes in non-cash working capital had the following impact on cash flows:

	Three months end	Three months ended June 30,			
	2022	2021	2022	2021	
	\$	\$	\$	\$	
Trade and other receivables	31,053	(74,851)	(114,110)	(219,082)	
Inventories	57,295	(50,517)	(10,042)	(113,065)	
Prepaid expenses and deposits	3,087	1,123	915	855	
Trade and other payables	(10,193)	66,357	16,557	76,246	
Performance bond obligations	(1,673)	(852)	(877)	(1,273)	
	79,569	(58,740)	(107,557)	(256,319)	



20. REVENUE

The following table presents disaggregated revenues for the Company in categories that depict how the nature, amount, timing and uncertainty of revenue and cash flows are affected by economic factors.

	Three months	s ended Jui	ne 30, 2022	Three months	ended Jun	e 30, 2021
	Building			Building		
	Materials	Other	Total	Materials	Other	Total
	\$	\$	\$	\$	\$	\$
Geographic markets						
Canada	363.872	7,300	371,172	481,575	9,011	490,586
US	496,938	2,613	499,551	264,784	1,454	266,238
	860,810	9,913	870,723	746,359	10,465	756,824
Revenue categories						
Products	860,796	9,913	870,709	746,312	10,465	756,777
Services	14	-	14	47	-	47
	860,810	9,913	870,723	746,359	10,465	756,824
	Six months	ended June	30, 2022	Six months e	nded June	30, 2021
	Building			Building		
	Materials	Other	Total	Materials	Other	Total
	\$	\$	\$	\$	\$	\$
Geographic markets						
Canada	669,458	14,648	684,106	826,250	17,358	843,608
US	1,034,073	3,844	1,037,917	429,932	3,210	433,142
	1,703,531	18,492	1,722,023	1,256,182	20,568	1,276,750
Revenue categories						
Products	1,703,480	18,492	1,721,972	1,256,115	20,568	1,276,683
Services	51	-	51	67	-	67
	1,703,531	18,492	1,722,023	1,256,182	20,568	1,276,750

Certain customers elect to prepay for goods and services, for which the Company has recorded a contract liability of \$7,223 as at June 30, 2022 (December 31, 2021 - \$7,034), related to these future performance obligations (unearned revenues). These amounts are included in trade and other payables in the unaudited Interim Condensed Consolidated Statement of Financial Position.

The Company has sold products to certain customers who each contribute greater than 10% of its revenues. During the quarter ended June 30, 2022, one customer individually accounted for revenue in excess of 10%, purchasing an aggregate of \$260,715 (2021 - \$272,687 representing two customers) and for the six-month period to date, one customer individually accounted for revenue in excess of 10%, purchasing an aggregate of \$521,226 (2021 - \$474,253 representing two customers).



21. SEGMENTED INFORMATION

The Company operates as a wholesale distributor of building materials and home renovation products, including value-added services such as lumber pressure treating.

Based on products offered, production processes involved, and how financial information is produced internally for the purposes of making operating decisions, the Company operates as one reportable segment, with the remaining smaller operations categorized as Other.

Business segment revenues and specified expenses were as follows:

	Three months ended June 30, 2022			Three months of	ended June	e 30, 2021
	Building Materials \$	Other \$	Total \$	Building Materials \$	Other \$	Total \$
Revenue	860,810	9,913	870,723	746,359	10,465	756,824
Specified expenses						
Depreciation and amortization	15,578	791	16,369	10,246	1,694	11,940
Finance costs	9,339	240	9,579	6,112	368	6,480
Net earnings (loss)	18,722	2,027	20,749	53,542	(454)	53,088
Purchase of property, plant and equipment	1,658	87	1,745	531	191	722

	Six months e	nded June	e 30, 2022	Six months er	nded June	30, 2021
	Building Materials \$	Other \$	Total \$	Building Materials \$	Other \$	Total \$
Revenue	1,703,531	18,492	1,722,023	1,256,182	20,568	1,276,750
Specified expenses Depreciation and amortization Finance costs	30,988 17,522	1,599 448	32,587 17,970	18,636 9,317	3,639 742	22,275 10,059
Net earnings (loss)	59,740	3,037	62,777	88,293	(1,048)	87,245
Purchase of property, plant and equipment	3,706	258	3,964	1,831	350	2,181

Business segment long-term assets were as follows:

	June 30, 2022			December 31, 2021				
	Building Materials	Other	Percent	Total	Building Materials	Other	Percent	Total
	\$	\$	%	\$	\$	\$	%	\$
Canada	173,103	95,297	30	268,400	177,847	97,336	31	275,183
US	616,582	-	70	616,582	626,631	-	69	626,631
Long-term assets	789,685	95,297	100	884,982	804,478	97,336	100	901,814



	Three months end	Three months ended June 30,		
	2022	2021	2022	2021
	%	%	%	%
Construction materials	77	76	79	74
Specialty and allied	20	21	18	22
Other	3	3	3	4
	100	100	100	100

The percentage of total revenue from external customers from product groups was as follows:

22. CAPITAL DISCLOSURES

The Company's objectives when managing capital are to safeguard its ability to continue as a going concern, so that it can continue to provide dividends to shareholders and benefits for other stakeholders. The Company includes debt and equity, comprising shareholders' capital, contributed surplus, deficit and cumulative dividends on shares, in the definition of capital.

The Company seeks to maintain a balance between the higher returns that might be possible with the leverage afforded by higher borrowing levels and the security afforded by a sound capital structure. It does this by maintaining appropriate debt levels in relation to its working capital and other assets in order to provide the maximum dividends to shareholders commensurate with the level of risk. Also, the Company utilizes its debt capabilities to buy back shares, where appropriate, in order to maximize cash distribution rates for remaining shareholders.

The Company manages the capital structure and adjusts it in light of changes in economic conditions. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders, repurchase shares in the market, issue new shares, or sell assets to reduce debt.

The Company's policy over the long-term, is to dividend all available cash from operations to shareholders after reducing debt and providing for cash required for maintenance of capital expenditures and other reserves considered advisable by the Company's directors. The Company has eliminated the impact of seasonal fluctuations by equalizing quarterly dividends.

There are no externally imposed capital requirements and the Company's loan agreements do not contain any capital maintenance covenants.

There were no changes to the Company's approach to capital management during the current period.

23. SEASONALITY

The Company's revenues are subject to seasonal variances that fluctuate in accordance with the normal home building season, depending on the geographical location, which creates a timing difference between free cash flow earned and dividends paid.



24. CONTINGENCIES

Product liability and other claims

During the normal course of business, certain product liability and other claims have been brought against the Company and, where applicable, its suppliers. While there is inherent difficulty in predicting the outcome of such matters, management has vigorously contested the validity of these claims, where applicable, and, based on current knowledge, believes that they are without merit and does not expect that the outcome of any of these matters, in consideration of insurance coverage maintained, or the nature of the claims, individually or in the aggregate, would have a material adverse effect on the consolidated financial position, results of operations or future earnings of the Company.

25. COMPARATIVE FIGURES

Certain comparative figures have been reclassified to conform to the financial statement presentation adopted in the current period.



Corporate Information

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Amar S. Doman Chairman and CEO

James Code **Chief Financial Officer**

R.S. (Rob) Doman **Corporate Secretary**

Doman Building Materials

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Stock Exchange **Toronto Stock Exchange**

Trading Symbols: DBM, DBM.NT.A



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